



***tpt* 志超科技**

TAIWAN PCB TECHVEST CO., LTD.

**(8213.TW)**

2017.8.9 2:30pm

# 2017 Investor Conference





# Safe Harbor Notice 免責聲明

This following presentation contain projections & estimates of financial information as well as market and product developments for future periods. These projections & estimates are based on information currently available which we believe to be reliable, but they involve risks & uncertainties. Our actual results of operations & financial condition may differ significantly from those contained in projections & estimates. The projections & estimates should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.

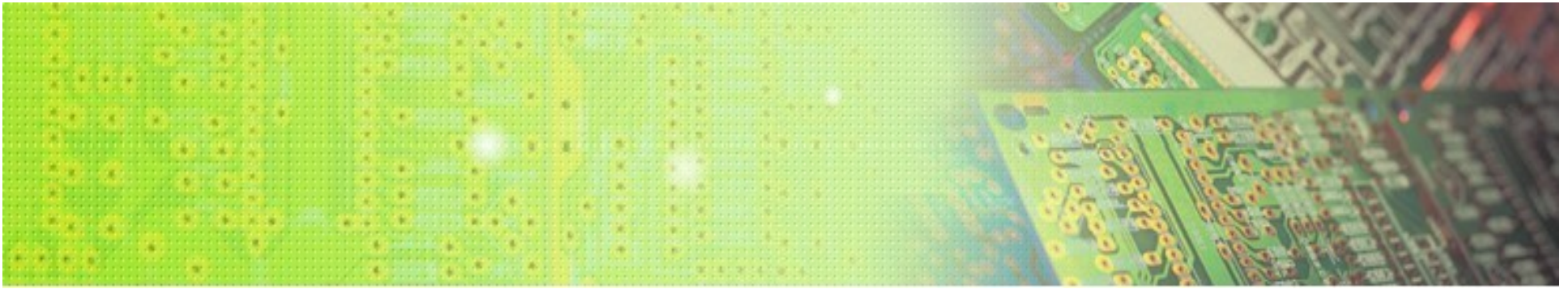
本次簡報中若包含有預測性質之資料，這些資料來自目前可以取得及目前相信是合理性之資料；簡報中屬預測性之資料並非各公司未來履行之保證，各公司之營運成果依實際運營後可能會有不同的結果與差異，參考運用時，宜注意其應有之風險。



# Agenda 簡報綱要

- 2017 Q2 Financial Results  
2017 第二季營運成果
- Group Business Brief  
集團業務概述
- Q&A  
問與答





# 2017 Q2 Financial Results

2017 第二季營運成果



# Consolidated Balance Sheet Highlights

## 合併資產負債表摘要

(單位unit : 佰萬Million NTD)	志超 <i>tpt</i> (8213.tw)					Q o Q		YoY
	2017第二季Q2		2017第一季Q1		季成長率	2016第二季Q2		年成長率
約當現金 Cash and Equivalents	6,842	26%	6,545	25%	4.5%	7,333	27%	-6.7%
存貨 Inventories	2,633	10%	3,067	12%	-14.2%	2,236	8%	17.8%
應收帳款 Accounts Receivable	7,297	28%	7,086	27%	3.0%	6,776	25%	7.7%
固定資產 Net Property	9,308	36%	9,345	36%	-0.4%	10,699	40%	-13.0%
資產總計 Total Equity	26,080	100%	26,043	100%	0.1%	27,044	100%	-3.6%
應付帳款 Accounts Payable	7,069	27%	6,706	26%	5.4%	7,079	26%	-0.1%
短期借款 Short-term Loans	4,744	18%	5,170	20%	-8.2%	5,667	21%	-16.3%
長期借款 Long-term Loans	2,656	10%	2,512	10%	5.7%	1,493	6%	78.0%
股東權益 Share Holder Equity	8,958	34%	8,988	35%	-0.3%	10,048	37%	-10.8%
非控制權益 Non Control Equity	2,652	10%	2,667	10%	-0.6%	2,757	10%	-3.8%



# *tpt* 2017 Q2 志超科技 第二季

## ■ IS Compare with 2017 Q1 損益與今年上一季比較

### 與上一季比較

(單位unit：佰萬Million NTD)

	志超 <i>tpt</i> (8213.tw)		Q o Q	
	2017第二季Q2	2017第一季Q1	季成長率	
銷貨淨額 Net Sales	5,547	5,115	8.4%	
毛利(損) Gross Profit	766	643	12.6%	19.0%
營業費用 Operating Expenses	486	417	8.2%	16.5%
營業損益 Operating Income (Loss)	280	226	4.4%	23.6%
業外收支 Net Non-OP Income and Expenses	9	-22	-0.4%	
稅前損益 Income (Loss) before tax	289	204	4.0%	41.2%
所得稅 Income Tax (Expense) Benefit	101	45	0.9%	
本期稅後淨利(損)歸屬於 Net Income (Loss) Attributable to:				
母公司業主 Shareholders of the Parent	169	136	2.7%	23.6%
非控制權益 Non-controlling Interests	19	23		
基本每股盈損 EPS (Unit:NTD)	0.62	0.50		



# *tpt* 2017 H1 志超科技 第二季

## ■ IS Compare with 2016 Q2 損益與去年第二季比較

### 與去年同一季比較

(單位unit：佰萬Million NTD)

志超 *tpt* (8213.tw)

YoY

	2017第二季Q2		2016第二季Q2		年成長率
銷貨淨額 Net Sales	5,547		5,241		5.8%
毛利(損) Gross Profit	766	13.8%	688	13.1%	11.4%
營業費用 Operating Expenses	486	8.8%	487	9.3%	-0.1%
營業損益 Operating Income (Loss)	280	5.0%	201	3.8%	39.2%
業外收支 Net Non-OP Income and Expenses	9	0.2%	45	0.9%	
稅前損益 Income (Loss) before tax	289	5.2%	246	4.7%	17.3%
所得稅 Income Tax (Expense) Benefit	101	1.8%	107	2.0%	
本期稅後淨利(損)歸屬於 Net Income (Loss) Attributable to:					
母公司業主 Shareholders of the Parent	169	3.0%	109	2.1%	54.1%
非控制權益 Non-controlling Interests	19		30		
基本每股盈損 EPS (Unit:NTD)	0.62		0.40		54.1%



# *tpt* 2017 H1 志超科技 上半年

## ■ IS Compare with 2016 H1 損益與去年上半年比較

與去年上半年比較

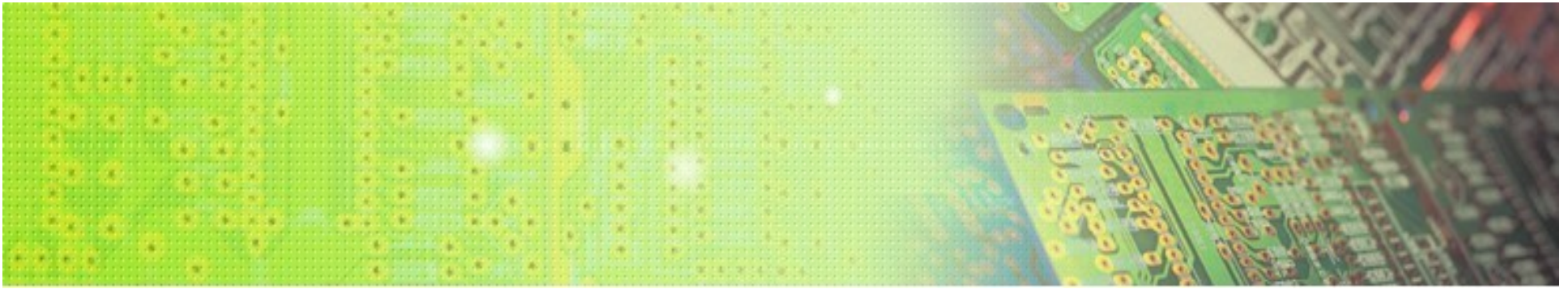
(單位unit：佰萬Million NTD)

志超 *tpt* (8213.tw)

YoY

	2017上半年 H1		2016上半年 H1		年成長率
銷貨淨額 Net Sales	10,662		10,311		3.4%
毛利(損) Gross Profit	1,409	13.2%	1,363	13.2%	3.4%
營業費用 Operating Expenses	903	8.5%	896	8.7%	0.9%
營業損益 Operating Income (Loss)	506	4.7%	467	4.5%	8.3%
業外收支 Net Non-OP Income and Expenses	-13	-0.1%	8	0.1%	-266.6%
稅前損益 Income (Loss) before tax	493	4.6%	475	4.6%	3.8%
所得稅 Income Tax (Expense) Benefit	145	1.4%	148	1.4%	-1.7%
本期稅後淨利(損)歸屬於 Net Income (Loss) Attributable to:					
母公司業主 Shareholders of the Parent	305	2.9%	288	2.8%	6.0%
非控制權益 Non-controlling Interests	43		39		
基本每股盈損 EPS (當季、累計)	1.12		1.06		





# Group Business Brief

## 集團業務概述



# LCD Main Customer 面板主要客戶

AUO

INNOLUX

SONY

SAMSUNG

京东方  
BOE



SHARP

华星光电  
CSOT

PANDA 熊猫



# NB Main Customer 筆電主要客戶



PEGATRON



## Other Customer 其他客戶

**LITEON**

**TPV**



**Lextar**

**WNC**  
Wistron NeWeb Corp.

**HITACHI**

**STANLEY**

**FANUC**

**KOE**  
JDI Group

 **SUMITOMO**

**Panasonic**

**AISIN**

**FUJITSU**

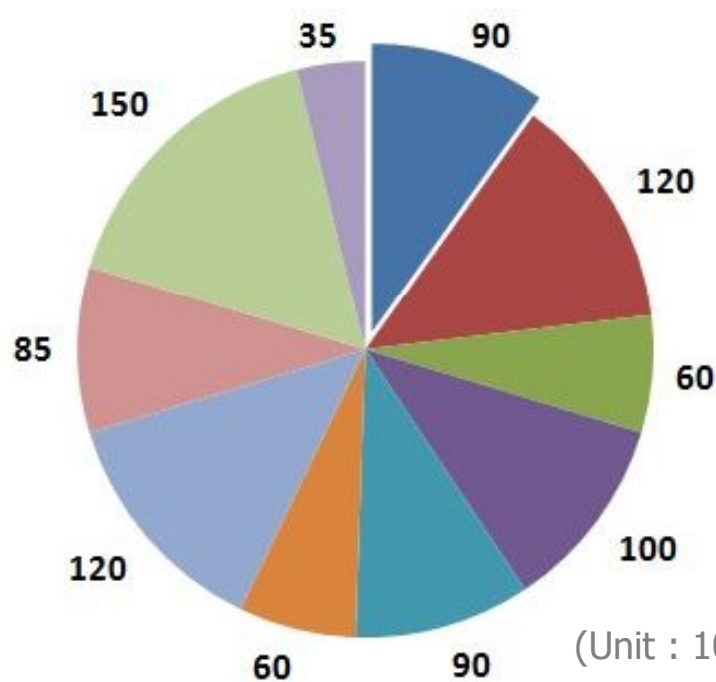
**NEC**



# Factory's Location 廠區分佈



# Factory's Capacity 各廠區產能

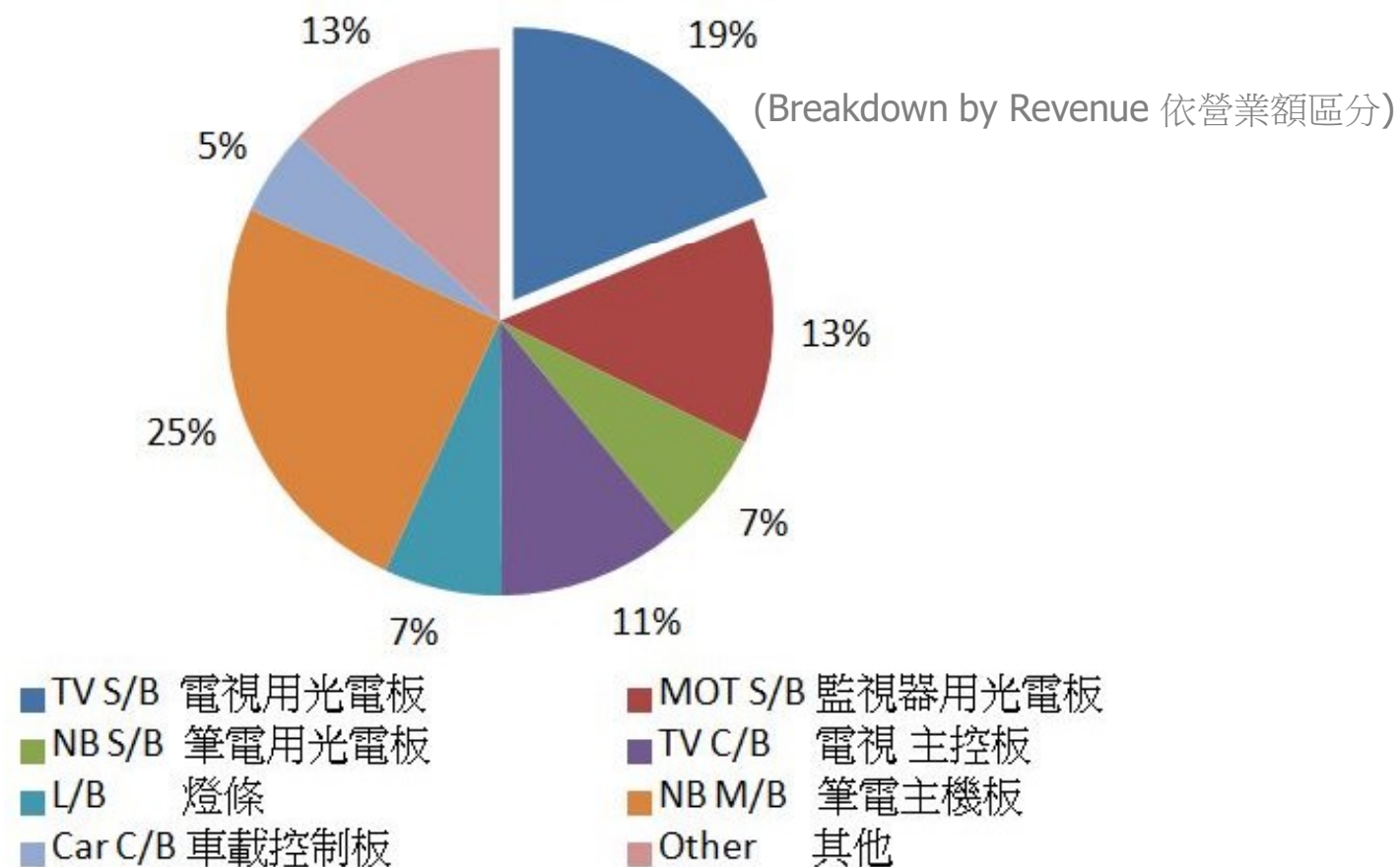


- 平鎮廠(光電)
- 蘇州一廠(光電)
- 蘇州二廠(光電)
- 江陰廠(LB)
- 中山一廠(TV C/B)
- 中山二廠(光電)
- 無錫二廠(NB+HDI)
- 無錫一廠(光電)
- 遂寧廠(NB)
- 高雄廠(車用、Robot)



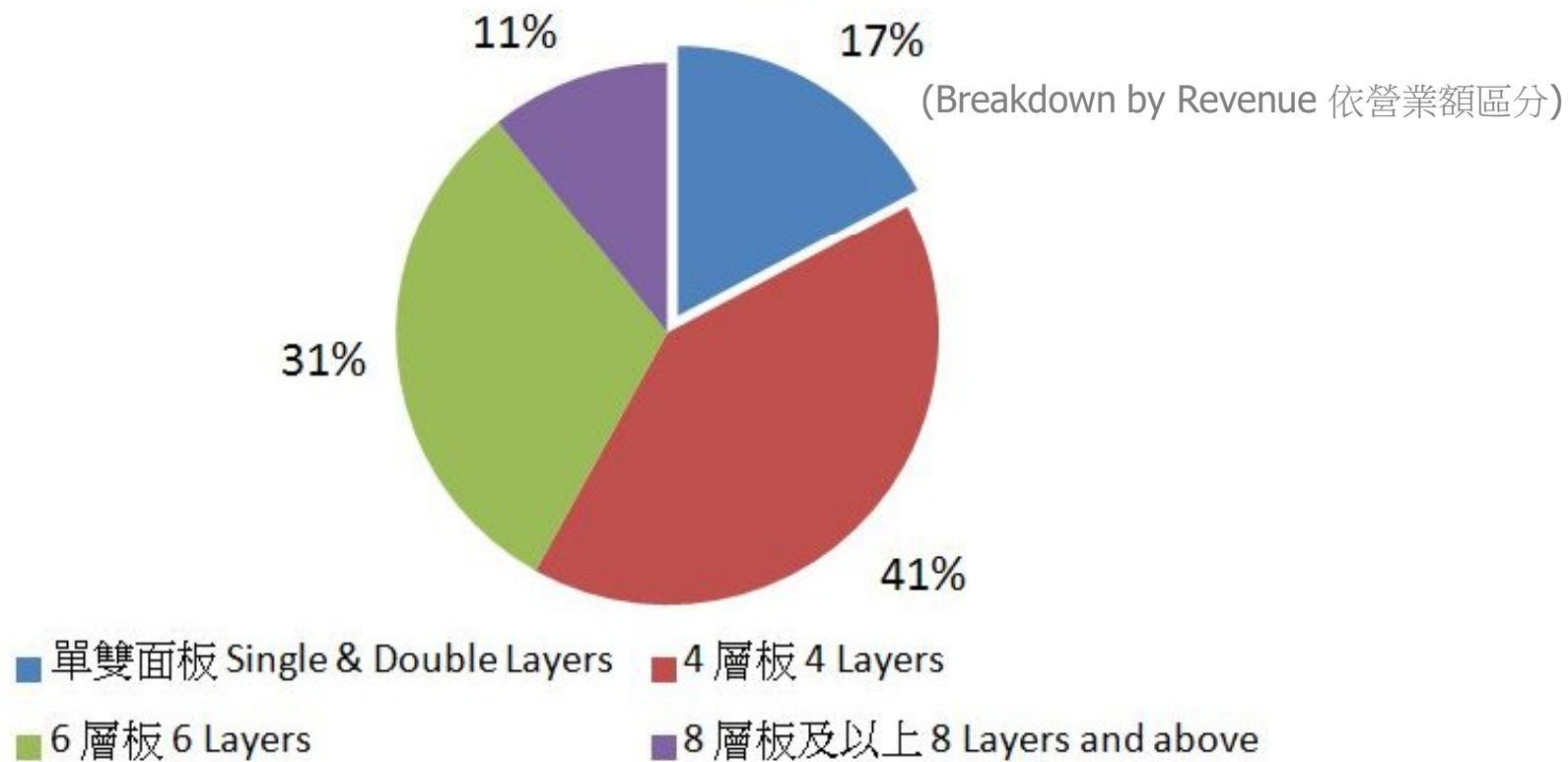
# Main Product (Application) 主要產品應用

2017 H1 Total 上半年合計



# Main Product (Layer) 主要產品層別

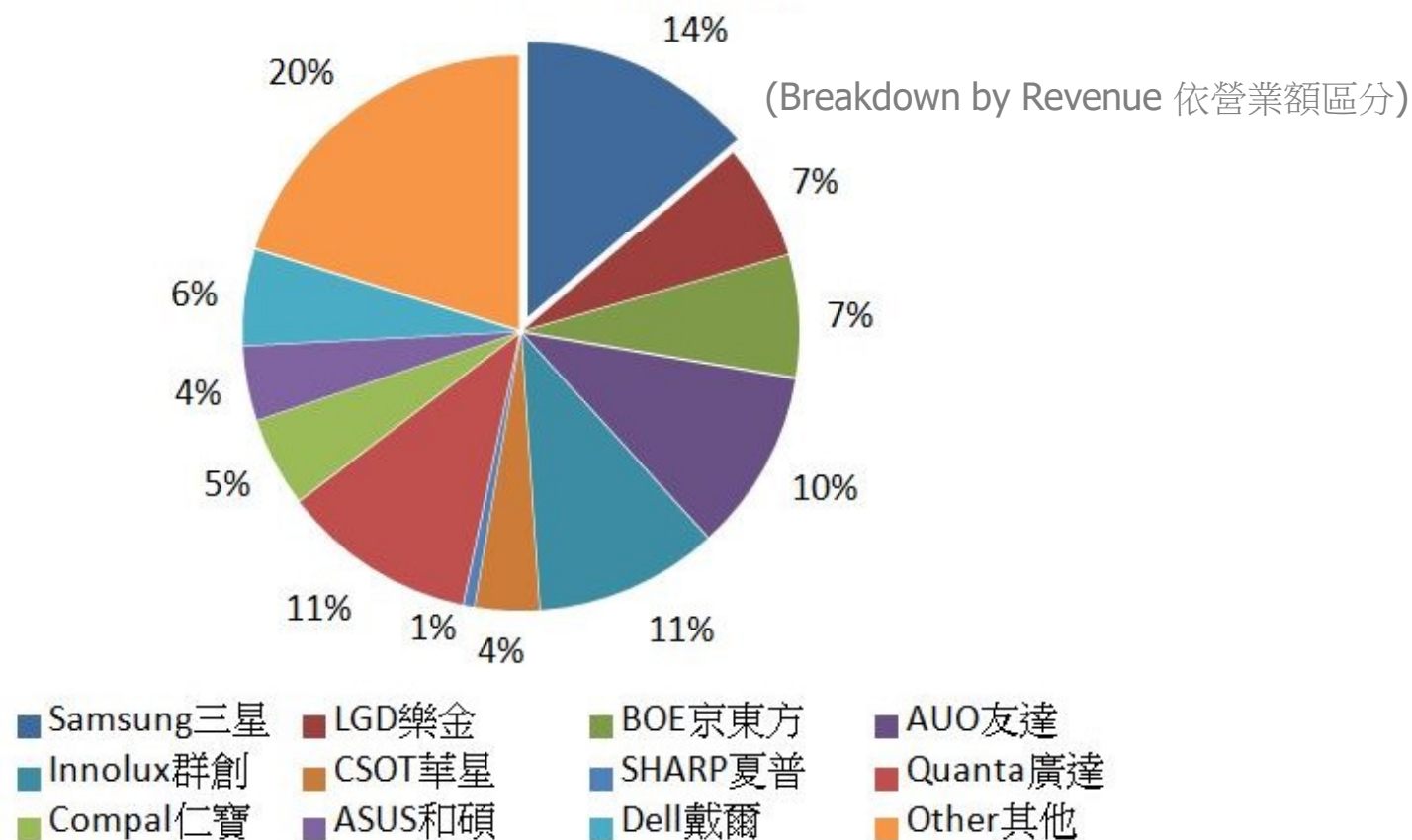
2017 H1 Total 上半年合計

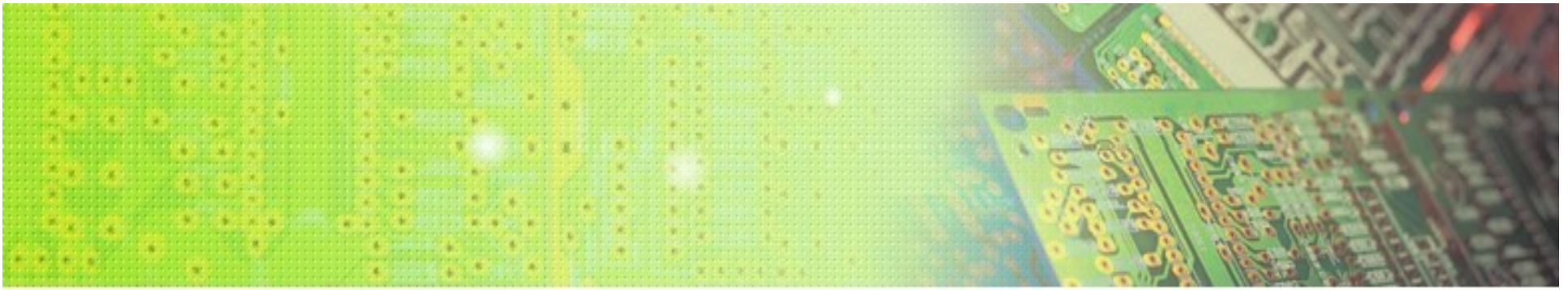




# Main Customer(%) 主要客戶占比

2017 H1 Total 上半年合計



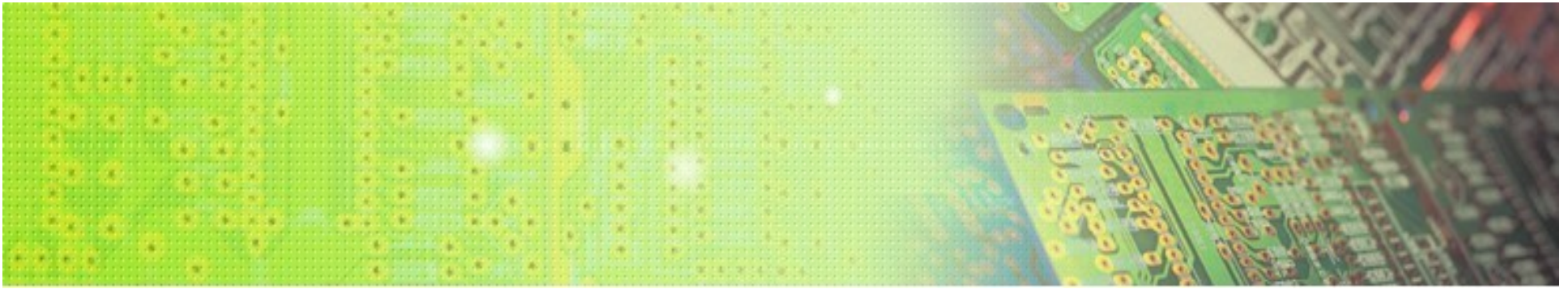


# Q & A

## 問與答







# THANKS

感謝聆聽

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